

**Press information**  
7 July 2022

**Miller announces acquisition of Japanese Broker *Lead Insurance Services***

Miller, the independent specialist (re)insurance broker, is pleased to announce the acquisition of Lead Insurance Services Limited ('Lead'). Lead is based in Tokyo, Japan, and the acquisition cements a longstanding relationship between the two businesses.

Founded in 1994, Lead specializes in Hull, War Risks and Protection & Indemnity insurance, offering a highly complementary service to Miller's current marine capabilities. Lead has a strong client base and has been working alongside Miller for a quarter of a century.

**Greg Collins, CEO at Miller**, commented: "This acquisition is a natural next step in our relationship, and will enable us to build on Miller's existing strength in the marine space – a key class for us.

Our longstanding partnership means we already know Lead extremely well and we are pleased to have such an experienced team join Miller. In particular, their deep relationships with the Japanese ship owning community has created a robust niche and, combined with their consistent growth and reputation for excellent client service, the acquisition is a great fit for our own culture and ambitions. We look forward to continuing to grow our presence in Japan with Lead and our other trusted partners in the market."

**Toru Suzuki, President, Lead**, said: "We are delighted to be joining Miller and taking this next step in our relationship. In Miller, we have found a partner that can help us achieve our ambitions while sharing our belief in the importance of providing excellent service, allowing our clients to continue receiving the same high-quality advice we are known for as we continue to grow."

**-Ends-**

**Notes to editors:**

**About Miller**

We are a leading independent specialist (re)insurance broking firm with more than 650 people across our UK and international operations.

Our reputation as the strongest advocates in the business comes from our exceptional people delivering exceptional results for over 120 years.

With a client-first approach, we value our long-standing relationships and continue to build strong and rewarding partnerships.

Miller is a Chartered Insurance Broker, the industry's gold standard for insurance brokers. We have committed to delivering professional excellence and adhering to a Code of Ethics.

For more information, please visit [www.miller-insurance.com](http://www.miller-insurance.com).



**For media related enquiries please contact:**

Rebecca Harborne

T +44 20 7031 2722

E [rebecca.harborne@miller-insurance.com](mailto:rebecca.harborne@miller-insurance.com)